Aviation and Aerospace

Working With Regional Government

Northern Air Transport Association (NATA)

Dave Frank, Executive Director, BC Aviation Council May 2nd, 2023



Today's Presentation

- Thank You!
- Who is the BC Aviation Council?
- Our Mantra
- Success Under Adversity
- Oct/22 Award for Support During Covid BC MOTI
- How Did This Happen? Rationale for Provincial Engagement in Aviation /Aerospace
- BC Aviation and Aereospace Not In the Aviation and Aerospace Business Anymore
- Current Priorities/Messaging
- Our Asks of BC Government
- Need Skin in the Game
- Approach to Ottawa Through Provincial/Territorial Governments
- June 5-7 Conference in Prince George Commercial



Thank You!

- Joe Sparling and the Team at Air North
- NATA
- BC Aviation Council Board



Who Is The BC Aviation Council?

- 850 Member, 150 Company, Diverse Member-Driven/Funded Registered Charity, Over 6000 Supporters
- Members Include: Students, Recent Graduates, Enthusiasts, Airports, Air Operators (Fixed Wing and Rotary), RPAS, Flying Schools, Education Institutions, Aerospace, Consultants, Suppliers, Industry Organizations
- In Existence for 85 Years
- Vision An Industry that is Visible, Connected, Thriving
- 1.3 Staff Members Lean and Mean, Volunteer Driven, Punch Above Our Weight
- \$460,000 Aviation and Aerospace Scholarship Endowment Canada's Largest
- Over \$100k to Be Distributed in 2023 Scholarships Canada's Largest
- Conduct the 225 Attendee Annual Silver Wings Industry and Scholarship Award Celebration
- First Class Annual Airports, Airlines, Aerospace Conference 140+ Attendees
- On Federal Advisory Committees, Including NAV CANADA
- House of Commons Transportation Standing Committee Invited Witness
- Work With Multitude of National & Regional Associations, Includes Tourism/Econ Dev
- Extremely Active Youth Engagement Program-Hangar Hangout, Speakers Bureau...
- High-Growth, Inclusive Five-Year Strategic Plan



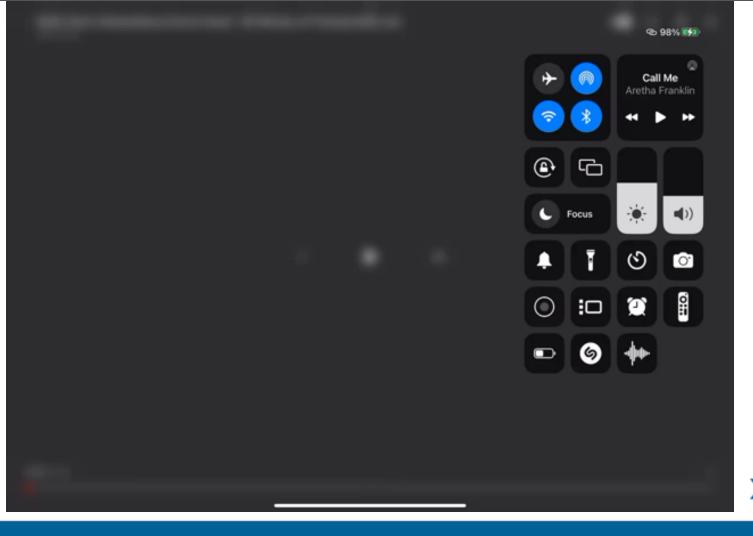
"Air services are arguably the most powerful socio-economic catalyst in your Community **Development tool chest."**



Success Under Adversity

- Re-Worked the Support for Small Carriers to Remote Communities
 - Ignored Most Coastal Indigenous Communities, 702/3/4, Rotary
 - Thought Fort Nelson Wasn't Remote
 - Wanted Scheduled Service into Non-Certified Airport
 - Knew Was Flawed, Retained BC Aviation Council to Assist With Identifying Need
- More Than Doubled BCAAP to Get Shovels In the Ground
- Enhanced BCAAP
 - GA Airports, Consultants, 75-95% Funding, 50% Up Front, Simple Online Application
 - Took All of Industries Suggestions and Even Enhanced Some
- Airport Operating Grant to 55 BC Airports
- Launched Socio-Economic Study







How Did This Happen?

- Historically Aviation and Aerospace Run Off Side of a Desk
 - Federal Jurisdiction
 - Ministry of Highways, Ferries, Bridges and Now Tunnels
- However, Is Strong Reason for Provincial Engagement
 - Fire Suppression
 - Air Ambulance
 - Emergency Preparedness Aviation Last One Standing
 - Indigenous and Remote Communities
 - Tourism
 - Economic Development...
- Behind the BC Air(port) Assistance Program
 - Needed to Strengthen the Messaging



BCAC Not In the Aviation and Aerospace Business

- BC Aviation Council is in:
 - Sustainability
 - Reconciliation
 - Tourism
 - Skill Development
 - Economic Development (Federal-Pacific Economic Development)
- Need to Follow the Money
 - No Mention of Aviation/Aerospace in Budgets



Three Current Priority Issues/Messages

- Critical Socio-Economic Impact Aviation
 - A Vital Infrastructure, Not Just an Industry
 - Must Be Healthy/Comp to Support Other Key Sectors
- Huge HR Crisis in Aviation and Aerospace
 - Too Beat Up from Covid to Really Focus On
- Sustainability
 - Opportunity to Be the World Leader
 - Airports Project



Our Asks of BC Ministries

- Socio-Economic Impact
 - Be Aware Greatly Enhanced Support/Engagement By Alberta Government
 - Release Recently Completed Impact Study at June 5-7 Conference, Prince George-Strong Presence
 - Begin Process of Updating BC Aviation/Aerospace Strategic Action Plan
 - BC Airport Access Program Funding Increase 15% Annually for Five Years
 - Encourage Federal Government to Modernize/Properly Fund Airport Capital Assistance Program
- Tackle the HR Crisis in Aviation and Aerospace
 - Student Aid for Commercial Pilots License Must Reflect the \$100,000 Program Cost
 - Support Need for Full-Time Facilitator to Support Industry Efforts (\$125k for three years)
 - Pacific Economic Development Next Stop
 - Be Supportive of Recommendations for Focussed Programs Addressing HR Crisis
 - Ensure Ministries Responsible for Education, Higher Education, Skill & Jobs Engaged
- Sustainability
 - Need \$945k Airport Carbon Inventory/Next Implementation Steps Proposal Approved
 - Support Generating Business Environment Encouraging Sustainable Aviation Fuels



Need Skin in the Game

- Critical Socio-Economic Impact Aviation
 - Part of Steering Committee
 - Releasing Study at our June 5-7 Conference
- Huge HR Crisis in Aviation and Aerospace
 - Canada's Largest Aviation/Aerospace Scholarship Program
 - Youth Engagement Committee
 - Hangar Hangouts, Reach Out K-5/High School, Mentorship, Waypoints Career Fair
 - Speaker's Bureau
 - Mental Health
 - Supporting Inclusion
 - Careers and Scholarship Guide
- Sustainability
 - YVR, YYJ, YLW Carbon Neutral 2030
 - Climate Committee
 - Workshops on Accreditation, etc
 - \$940K Proposal For Phase One



Approach to Federal Government Through Province

- Airport Capital Assistance Program (ACAP) versus BC Air Access Program (BCAAP)
 - ACAP \$1.14/Capita
 - BCAAP \$3.80/Capita
 - Side-by-Side Comparison
 - ACAP is Extremely Out of Sync with Liberal Priorities
- Feed Into and Encourage Province/Territory Engagement
 - Fed-Prov-Terr "Table"
 - Email Description (Read Ouit)
 - Will Grow In Influence
- Regional Associations Need to Work Closely with National Nine National Associations



BCAC Late Spring Conference June 5th - 7th Registration is OPEN





Think Through Aviation and Aerospace – It's Critical

Thank You Dave Frank, Executive Director Dave@BCAviationCouncil.org

